



**Bringing high quality drinking water** at an affordable cost. This is done through franchised entrepreneurs, with a decentralized, connected and sustainable water treatment service.

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**SWISS  
FRESH  
WATER**

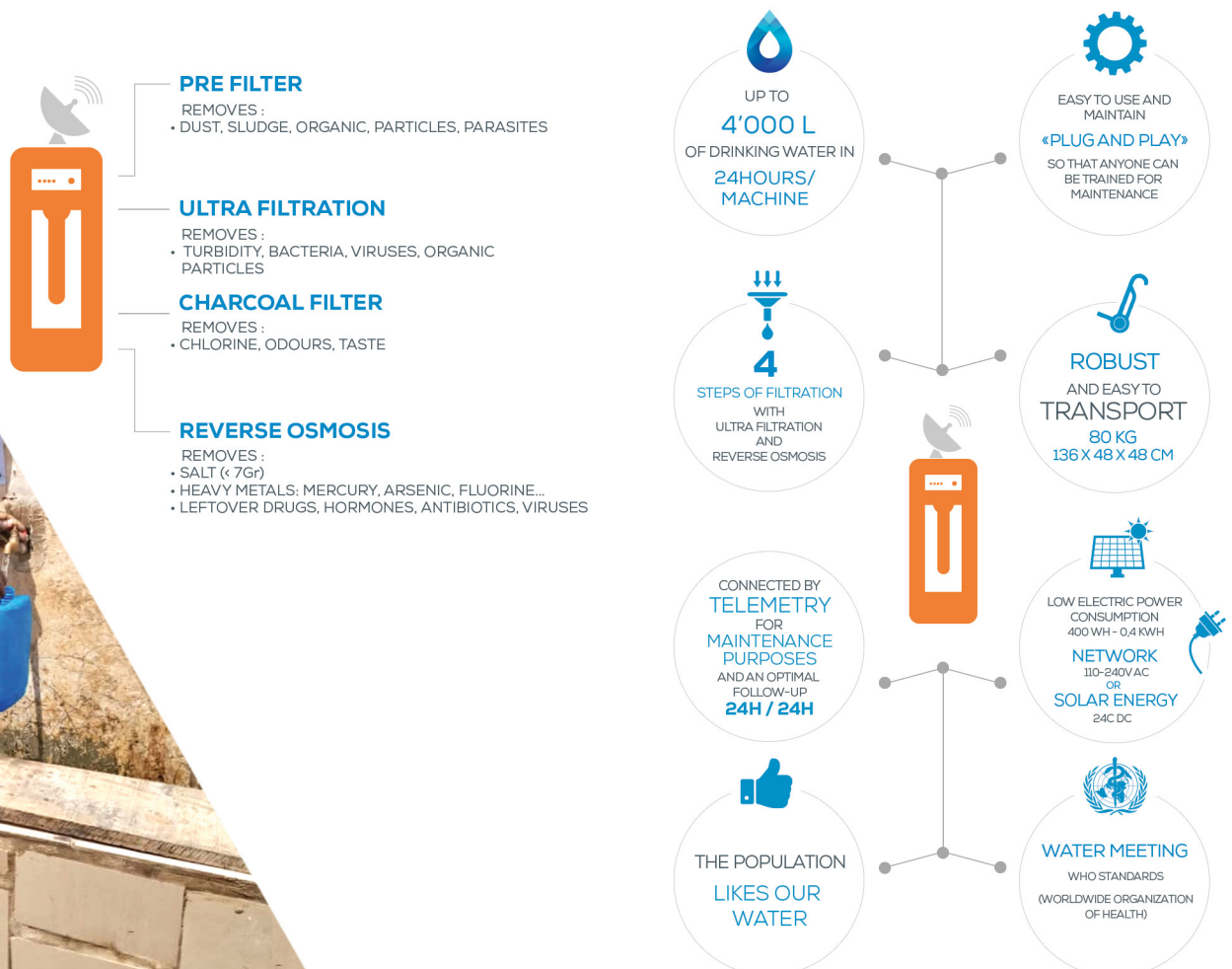
# OUR BW DELTA MACHINE

At **Swiss Fresh Water** we develop decentralized water treatment solutions. We do this with efficient and reliable machines, which come with remote support services. These machines are either deployed through a network of franchised entrepreneurs or sold directly to corporate and institutional customers.

**Our machines** are very compact (80 kg, 136/48/48 cm) and were created according to the needs of our customers. They are easy to install, operate and maintain. They are also very energy efficient, they can simply be plugged in or attached to a solar panel.

The 4 stage filtration system involves reverse osmosis. This allows our machines to purify almost any kind of contaminated or polluted water. This includes **brackish water, which may have up to 7 grams of salt per litre**. Connected to the GSM network, our machines are delivered with **remote support services**. We monitor key data from the machines to assist our client's technical teams and our distributors. This is especially helpful when it comes to production numbers, maintenance work and cost optimization. Consequently, our machines are extremely durable (all machines deployed since our first one in 2011, are still in perfect condition).

## HOW DOES IT WORK?







**Swiss Fresh Water S. A. (SFW)** is a Swiss company that was founded in Lausanne in 2008. At SFW, we build water treatment machines. Through local entrepreneurs and NGO's, our goal is to deliver affordable drinking water of the highest quality to all, in a sustainable manner.

## OUR SOLUTION

We are developing a network of independent and franchised water kiosks. We carefully select our partners and train them to use our machines. They are then able to provide high quality drinking water to their communities. Our vision is to create a virtuous circle by providing clean water at an affordable cost, alongside successful businesses and jobs.

We provide the water entrepreneurs with the asset financing (our machine and the related maintenance) as well as our daily continuous support (branding, quality control, etc.). They sell the water at a price ranging from 1 to 4 EUR cents per litre. This depends on local factors such as; purchasing power and previous discussions with local population and authorities.

## ABOUT US

SFW is a limited company, with a presence in Switzerland and Senegal. The project, initiated in 2011 has been based on the needs of the population of Sine Saloum (Senegal), where people were forced to drink brackish water which has a high concentration of salt and fluorine. Our machines are user friendly, easy to maintain and durable. From the start, all of these machines have operated perfectly and many new ones have been installed in the field. In 2019 we decided to expand into new countries and have started pilot projects in Cameroon, Nigeria, Madagascar and Tunisia.

We offer tailor made services to large corporates and international organisations that need our machines across the globe. We offer them full training, including remote maintenance assistance.

MORE THAN **100,000** PEOPLE  
DRINK OUR WATER EVERY  
DAY.



MORE THAN  
**137'000'000**

MILLION LITERS  
PRODUCED  
TO DATE



MORE THAN  
**400**

JOBS HAVE BEEN  
CREATED

GOOD HEALTH  
AND WELL-BEING



CLEAN WATER  
AND SANITATION



AFFORDABLE AND  
CLEAN ENERGY



DECENT WORK AND  
ECONOMIC GROWTH



## THEY TRUST US



swiss bluetec bridge



Uniting against Poverty



WE SUPPORT



Office for Economic  
Affairs and Innovation  
(SPEI)



State Secretariat for  
Economics Affairs SECO



REPIC



Swiss Agency  
For Development  
and Cooperation SDC

## CONTACT US

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